



## The Whiting-Turner Contracting Company, MGM National Harbor (2015-2016)

**Services:** Supplier diversity compliance reporting; Design and implementation of workflow for data collection, analysis and reporting; Development and implementation of a system of records to process high volumes of data including Workforce Utilization.

**Opportunity:** MGM Resorts has built a Destination Casino Resort at National Harbor, creating thousands of new, local jobs, providing enormous economic benefits to the region, and specifically to Prince George's County, MD. The Community Benefits Agreement is a comprehensive plan that ensures that citizens of Prince George's County are first in line for the opportunities that will be generated both during the construction phase and after public opening and several goals have been established that are monitored, measured, and reported monthly.

Provide regulatory compliance diversity reporting services to The Whiting-Turner Contracting Company (WT) in support of the successful implementation of economic inclusion and workforce utilization analysis and reporting of established goals for the construction of MGM National Harbor.

WT engaged Laisar to provide technical support because of its extensive expertise in supplier diversity compliance monitoring services for large scale public/private projects.

**Challenges:** The Whiting-Turner Contracting Company, as the General Contractor on the MGM National Harbor project, needed to engage with an Expert Consultant that understood the regulatory requirements, could define a process for the collection of payment data from vendors in the various classifications, provide analysis and develop meaningful reports.

**Solutions: Identify operational realities responding to policy--**Laisar worked closely with both MGM National Harbor and the General Contractor, The Whiting-Turner Contracting Company to analyze resource allocation and alignment. Laisar's deliverables included (i) identifying contributing constituencies, internal and external; (ii) consider intra-organizational lines of authority, (iii) identify the technology that would support operations, and (iv) identify symptoms of potential trouble areas.

Laisar designed an MBE toolkit for the WT Diversity team to use in the Onboarding process of all new companies for MBE and Workforce reporting; Generated monthly and quarterly reports designed to make sense of the information and data collected to enable stakeholders to make informed decision; Delivered quality management process.

**Data Collection--**A streamlined workflow ensured that over 85% of all active vendors reported their payment information and workforce labor hours on time.

**Data Analysis--**Laisar developed algorithms to check for accuracy, data integrity and a 24-hour turnaround for thousands of payments from data collection to reports preparation.



**PEOPLE. PROCESS. PRODUCTIVITY.**

Laisar Project Case Study: The Whiting-Turner Contracting Company, MGM National Harbor, Prince George's County, Maryland

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### **About Laisar Management Group**

Laisar is a management consulting company based in the State of Maryland, specialized in providing a cohesive, integrated set of management services, strategic business services and solutions with the right mix of information technology tools and communication management methodologies that support organizational strategy and operations.

Laisar's Contract Performance Information Tracking System (CPITS) is a multi-tenant custom web enabled application designed to track contract and payment data from every company (all tiers) associated with a project.

8737 Colesville Road, Suite 1000, Silver Spring, MD 20910; T: 301-844-5348; [www.laisar.com](http://www.laisar.com)

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